



Outside Salesperson (Redwood City, California)

Here is your opportunity to work for a leader in the home improvement industry. We specialize in the finest decorative Kitchen and Bath products and have been serving contractors, designers, architects and homeowners for 30 years. **Plumbing 'n Things** has an immediate opening in our Redwood City showroom for a full-time, dependable **Outside Salesperson**. We offer our employees a:

Stable, friendly work atmosphere; Great wages as well as an excellent benefits package including a 401(k) plan; medical, dental, vision and life insurance; paid vacations and sick leave paid holidays.

The **Outside Salesperson** will focus on selling to plumbing showrooms, cabinet/countertop showrooms, contractors, designers, architects and building supply companies. They are responsible for targeting potential customers, developing new accounts, calling on current customers and cultivating long term relationships, introducing and selling plumbing fixtures, producing quotes, processing customer orders, providing customers with technical product information and addressing customers issues and concerns. The ideal candidate is a self-driven and organized individual who is a great communicator with excellent follow up skills.

Qualifications include:

- 3+ years related to industry sales experience
- Experience with decorative plumbing sales preferred
- Ability to communicate detailed information verbally or in writing with others at all levels
- Strong computer and related software skills
- Good driving record
- Willingness to travel to current and potential customers
- High School Diploma or equivalent

Compensation: Competitive base salary plus incentive

EOE